



# Arenavation 25

ARENA INNOVATION, RENOVATION AND REJUVENATION Nov 7, 2024 City Of Cambridge Budget Meeting

### Introduction



Ms. Mayor, Council members, and fellow citizens, thank you for the opportunity to make this presentation. My name is Gordon Miller, president of Cambridge Tennis Club. This presentation is an application to work with the city to bring an indoor tennis facility to Cambridge taxpayers.

I am honored to introduce you to my VPTC and HTC colleagues Arunas Macikunas and Harry Greenan.

# Background



In 2023, the city hinted at the decommissioning of 3 city hockey arenas. This proposal is to convert one of these arenas to an indoor tennis facility.



#### **Benefits**



- Save the city thousands of dollars every year on hydro and ice maintenance
- Require minimal city input to implement
- Be funded wholly by non-city sources
- Boost city profile as a leader in innovation
- Return profits to city tennis clubs for facility upgrades
- Support tennis as the no.1 health benefit sport for seniors

# WHY an Indoor Tennis Facility?



- None of the Cambridge clubs can be bubbled
- There have been no indoor courts in Cambridge for 20 years. Before that, 100 Cambridge juniors won tennis scholarships to US colleges.
   See Cambridge Sports Hall of Fame. There have been none since.
- Tennis Canada has the <u>covered court initiative</u>, which includes a \$200,000 subsidy to municipalities creating indoor tennis facilities.

#### Guelph Model

- Royal City Tennis Club, with 6 bubbled courts, is the only area indoor facility available
- Filled continuously in winter
- Runs at a 98% booking rate from October through April
- Operates 7 days a week from 8 am to 10pm.



# Area Tennis Clubs



CLUB	SURFACE MEMBERS		
Waterloo Tennis Club	6 Hardcourts, Indoor700 (500 wait list)6 Clay courts, Outdoor		
Graystone Athletic Club	5 Indoor, 2 Outdoor, Hardcourts Currently closed		
Westmount Tennis Club	4 Clay courts, Outdoor	NA – part of golf club	
Cutten Fields Tennis Club	4 Clay courts, Indoor	NA – part of golf club	
Royal City Tennis Club	6 Hardcourts, Indoor	NA – pay per play	
GSM Tennis Club	3 Hardcourts, Indoor	Currently closed	
Victoria Park Tennis Club	5 Hardcourts, Outdoor	650	
Cambridge Tennis Club	4 Clay courts, Outdoor	260	
Hespeler Tennis Club	3 Hardcourts, Outdoor	350	

# **Conversion Plan - Summary**

- 1. Remove plexiglass and ice border wall
- 2. Remove spectator seating
- 3. Remove Utility room
- 4. Level the cleared floor
- 5. Install 4 tennis courts
- 6. Decorate the 4 Walls



# 1. Remove plexiglass and wall





# 2. Remove spectator seating





## 3. Remove utility room

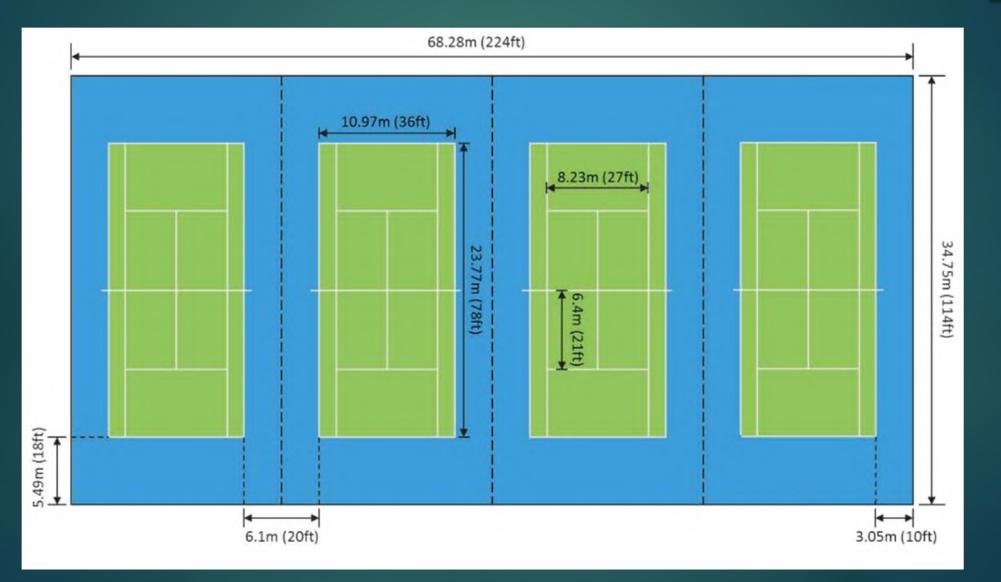




# 4. Level the cleared floor



# 5. Install Four Tennis Courts





#### 6. Decorate the walls



Hang padded drapes on four walls.

# Reuse Lighting and Heating





#### **Conversion Plan - Details**

Step	Time	Cost	Description
1. Remove plexiglass and wall base around ice pad area.	2 days	\$15K	Dismantle and remove ~ 450' of plexiglass, wooden walls, and retaining feet.
2. Remove spectator seating	2 days	\$10K	Dismantle bleachers and guardrails. Dispose of parts.
3. Remove Utility room	2 day	\$10K	Unhook electrical connections. Demolish brick walls and dispose of debris.
4. Level the floor	4 days	\$15K	Tennis court installer fills floor holes left from ice border wall footings and makes sure surface is smooth and level.
5. Install 4 tennis courts	2 weeks	\$125K	<ol> <li>Apply acrylic base to entire floor.</li> <li>Measure and mark lines for 4 courts</li> <li>Install net posts and nets</li> <li>Install fish nets between courts.</li> </ol>
6. Decorate 4 walls	4 days	\$25K	Hang blue vinyl drape-sheets that cushion players/balls hitting perimeter walls
Total	16 days	\$200K	





Authorization to conduct an engineering assessment

# WHAT About Sustainability?

What is needed to run a successful facility?

- An OTA-affiliated, non-for-profit tennis club
- Attractive membership/court fees
- Quality grassroots tennis development
- High-performance junior tennis programs
- Summer weekend OTA tournaments



#### Annual Revenues

Revenues minus expenses from memberships, court fees, and tennis camps to be used to upgrade the tennis facilities in Cambridge. Allocations to be administered by <u>TennisCambridge</u>.



Revenue details available upon request.

# **Ongoing Operating Expenses**

- Hydro (lighting, heating)
- Club Insurance (OTA)
- Tennis Pro Retainer
- Miscellaneous (telephone, bank, online costs)

Expense details available upon request.









# Thank you.



What should be our next steps?

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Visit www.tenniscambridge.ca